In terms of ... uh ... uh ... explaining HR, the main functions within what I carry out are everything from recruitment, so that's bringing in the best talent into the organisation ... um ... so, really putting together really clear attraction strategies to why someone might actually join our business ... um ... and then once they—they ... uh ... they—they've accepted the offer then also making sure we onboard them onto— into the business. So it's not just about them signing a contract, it's about how we get them into our organisation— so the induction, the— ... um ... you know, how they ... um ... interact with the people round them, how they—how comfortable they are in the first three months of their job and how they really ultimately pick the job up and start running with it. Um, past that, then the next stage really with people strategy is— ... um ... is development. So once someone's in— in the company it's how do we develop them to be even better at what they do and to continually improve ... um ... their skill sets and ... um ... and— and their and their behaviour or leadership skills so ... um ... so we have performance reviews here we've created a culture of performance ... um ... and every year— at least once a year, a manager and an employee will meet up and have a conversation about their—their objectives, their performance, what training development they want ... um ... career aspirations, career development ... um ... and certainly having clear objectives for the year ahead.

So everyone's absolutely clear what's expected and there's no grey areas and it's a really great opportunity for an employee to actually give feedback to their boss ... um ... and to really talk about things that people don't have time to time— to talk about in their day to day job. So, I love them, maybe people in the organisation don't like them so much so ... uh ... but they're very useful for lots of different reasons ... um ... the other thing we do with performance reviews we have a rating scale within them so there's a clear definition of how someone sees them self and actually it's a really good way of having some self-reflection, because ... um ... we ask the employee to self-rate themselves but ultimately the manager will give a final decision on their rating. And there's a five point rating ... um ... you know, that we have, but it— we don't— we don't number, we've got much more detail of the terminology behind it. So, I think it's really good for people on— to have an awareness of their own ... um ... where they sit within the organisation in terms of performance cause it helps retain people and also we can really talk about how we develop them to the next level.

'cause the biggest and most important thing of HR is actually it— it's people and people are the most important asset so you really wanna make sure you invest in people. And if you invest in people then ultimately, and this is— sounds like jargon, but it's not, if you invest in people, ultimately your, you can be really competitive in— in the market and you can create innovation um ... you know, you'll have a culture of unclu— inclusivity and— and hopefully from that you'll create profits and that's the— the theory and actually the theory is absolutely true, cause in the past it was always about being the— you know, profit, profit, profit but not actually really looking at how people impact on that. Nowadays it's much more about ... um ... you know, it's concern— every— everyone's interested in leadership styles, because ultimately a leader has to bring through succession. So really having good clear succession behind them, so that's why performance reviews are important as well because we wanna make sure we've got people ... um ... lined up for the next job and the next job, and them not to be poached. So, and retention is the other big chunk of what I think an HR person or I do ... um ... in my role is really focusing on how we keep our best talent so ... um ... and I know it sounds like it's not— it's not my role to be

ultimately driving every single person, it's for us to give managers a tool to— tools to be able to work out how they can retain their best talent.

Um, so there's tons of ways of doing it ... um ... so I could go on for hours about it, but one of the ways is people are motivated by the people they work with, the culture they work in, their boss and the money, and there's lots of different factors. Money normally isn't one of the lower factors but if it's not— if people aren't paid the right money then it becomes a very important factor. The biggest one is the culture and the people people work with and their manager in particular so— so that's why leadership development is really critical in the business I work in, because I think we creating a culture where—I hope we're creating a culture where actually people feel that their managers are interested in them, they've got respect upwards, downwards and we're not just— we don't have a culture of just top down management, where we force things through and it's not a command and control culture, it's a business where I think we've got— we have got some top down, we've also got some, you know, employees can give feedback, we have an employee forum where employees can pass all their questions through to some of the execs. Um, we have much more communication from our CEO ... um ... and more from the execs.

Um, so really HR's role is not to drive the business strategy, it's to support business goals that the organisation needs, so I think in this cli—climate of disruption in—you know, with the digital market and with the recession ... um ... it's certainly about how we can be faster and more flexible and how HR really supports the business objectives of— of the future. Um, and that's really through people because that's a really important part.

CEO=Chief Executive Officer
HR = Human Resources