

Unit 10 - Phone shop (English and British-Indian)

Customer: Oh right okay, well I was hoping to go a little bit lower than twenty-five pounds a month.

Salesman: Sure.

Customer: So is there anything that has, like, internet and ... uh ... qwerty keypad but is less than that?

Salesman: Yeah sure, I mean, there's another phone if you like to come round ... uh ... there's a phone on your left hand side [*Yeah.*] by all means that phone is a qwerty keypad [*Yeah.*] and that you can get it as little as fifteen pound a month [*Okay.*] Uh, similar functions, 3G phone [*Yeah.*] ... uh ... you got and Wi-Fi on there and you can again ... uh ... by all means have your e-mails and things like that on there as well.

Customer: Okay, yeah that's important to me.

Salesman: Um, so— which is quite good.

Customer: Yeah okay, and is there a minimum contract period for that phone?

Salesman: Uh, I mean there's two lengths of contract that you can go for, [*Okay.*] one is eighteen months and one's a twenty-four months. [*Okay.*] Uh, eighteen months is slightly expensive, [*Okay.*] ... uh ... so you might be either looking for paying for the phone [*Yeah.*] or having your tariff a bit more higher than fifteen pound. [*Okay.*] Or you can go for twenty-four months where your tariff is slightly cheaper — as little as fifteen pounds.

Customer: And is there a pay-as-you-go option if I buy the phone outright?

Salesman: Of course, I mean as you're looking at the price it's hundred and ten pound. Every phone that you buy you just need to buy a ten pound top-up, [*Okay.*] by all means you got yourself a phone [*Okay.*] and a sim card.

Customer: Well, I like the look of this one so maybe if we can go and talk about, like, the contract.

Salesman: Yeah sure, if you'd like to come take a seat we can look into that for you.

Customer: Okay, thanks.

Salesman: Brilliant, thank you.