Customer: Oh right okay, well I was hoping to go a little bit lower that twenty-five pounds a month.

Salesman: Sure.

Customer: So is there anything that has, like, internet and … uh … qwerty keypad but is less than that?

Salesman: Yeah sure, I mean, there’s another phone if you like to come round … uh … there’s a phone on your left hand side [Yeah.] by all means that phone is a qwerty keypad [Yeah.] and that you can get it as little as fifteen pound a month [Okay.]. Uh, similar functions, 3G phone [Yeah.] … uh … you got and Wi-Fi on there and you can again … uh … by all means have your e-mails and things like that on there as well.

Customer: Okay, yeah that’s important to me.

Salesman: Um, so— which is quite good.

Customer: Yeah okay, and is there a minimum contract period for that phone?

Salesman: Uh, I mean there’s two lengths of contract that you can go for, [Okay.] one is eighteen months and one’s a twenty-four months. [Okay.] Uh, eighteen months is slightly expensive, [Okay.] … uh … so you might be either looking for paying for the phone [Yeah.] or having your tariff a bit more higher than fifteen pound. [Okay.] Or you can go for twenty-four months where your tariff is slightly cheaper — as little as fifteen pounds.

Customer: And is there a pay-as-you-go option if I buy the phone outright?

Salesman: Of course, I mean as you’re looking at the price it’s hundred and ten pound. Every phone that you buy you just need to buy a ten pound top-up, [Okay.] by all means you got yourself a phone [Okay.] and a sim card.

Customer: Well, I like the look of this one so maybe if we can go and talk about, like, the contract.

Salesman: Yeah sure, if you’d like to come take a seat we can look into that for you.

Customer: Okay, thanks.

Salesman: Brilliant, thank you.